

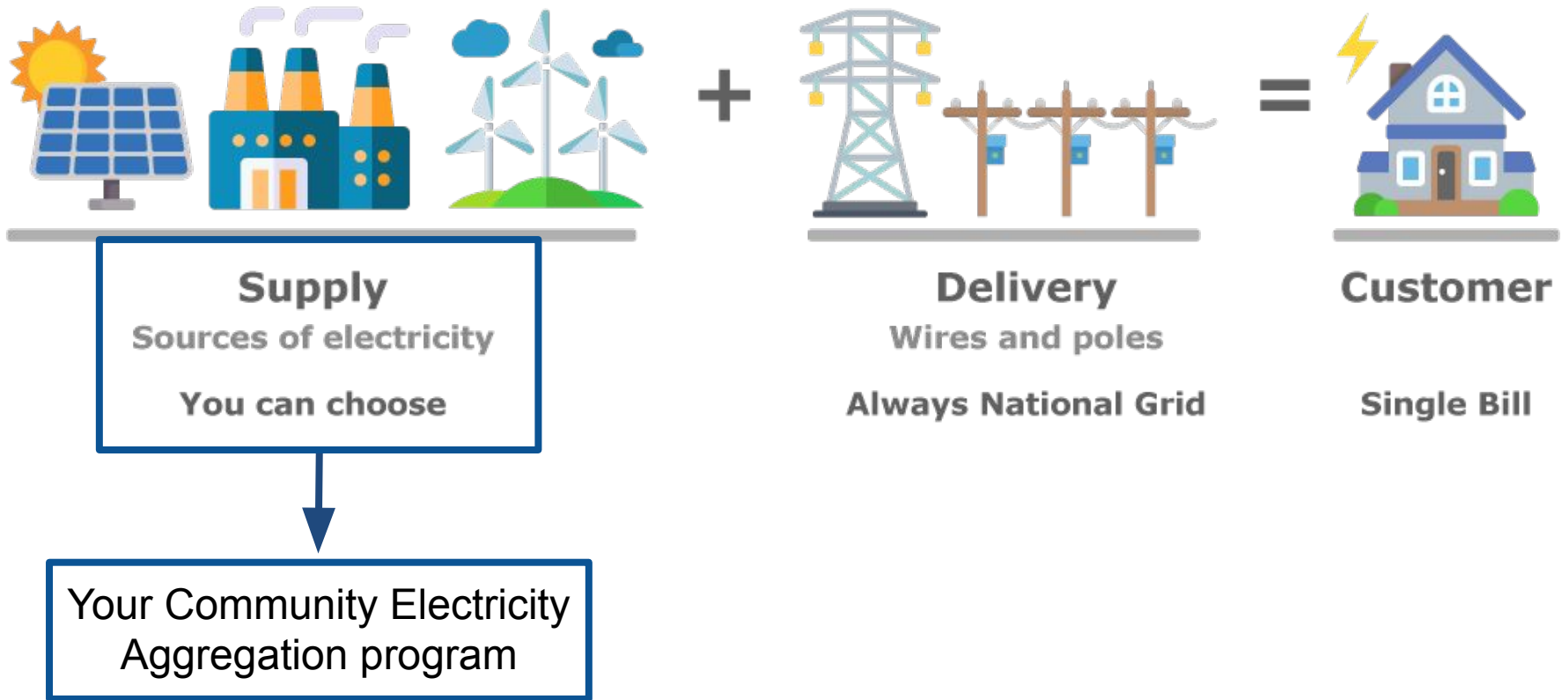
Overview of Community Electricity Aggregation (CEA)

**Portsmouth Town Council
June 14, 2021**

Good Energy Experience

- 10 years managing aggregations nationwide
- New England team active in MA, RI and NH
 - 53 municipal clients in MA, 6 in RI & 1 in NH
 - 44 active programs serving 2,500 GWh and 1 million residents
 - Currently working with Providence, Central Falls, Portsmouth, Barrington, Newport and South Kingstown.
- Together with Green Energy Consumers Alliance, pioneered and scaled now-dominant green aggregation model

Electricity Choice in Rhode Island



Goals of Community Electricity Aggregation

- Allow individuals and small businesses to benefit from the competitive electricity market
- Provide rate stability
- Use and support clean energy
- Expand consumer choice for electricity supply options

Goal: Secure Competitive Pricing

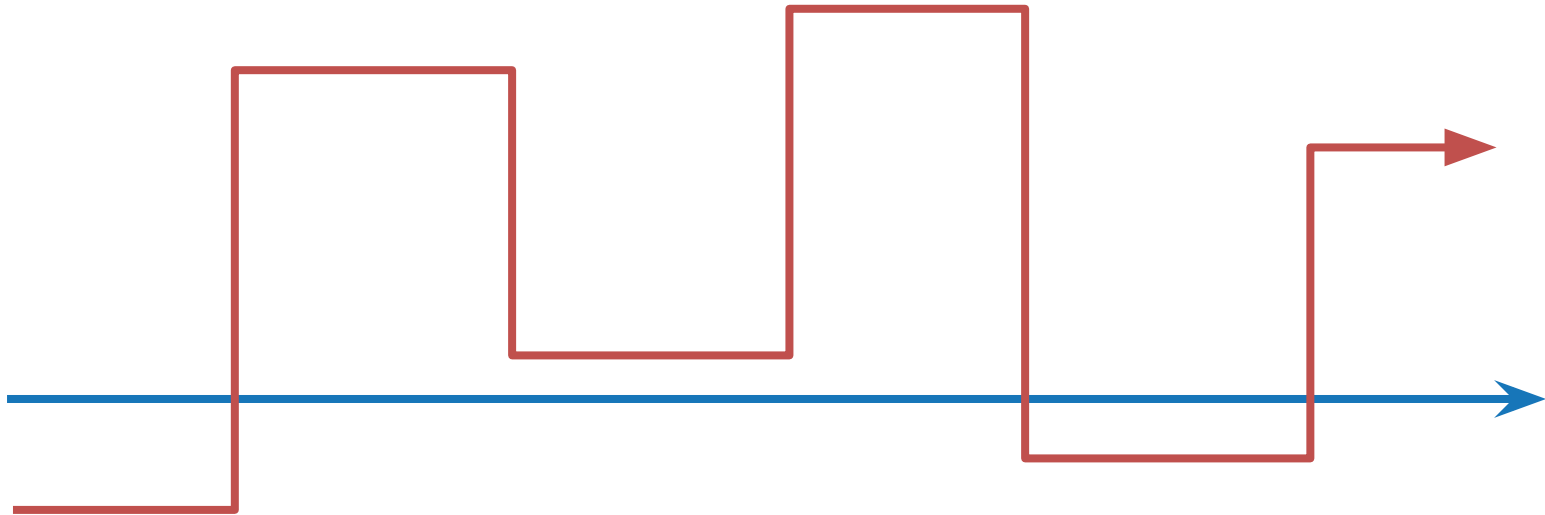
Market Timing + Buying Power



Good Energy has secured savings for all of our active clients in MA over the course of each of their contracts.

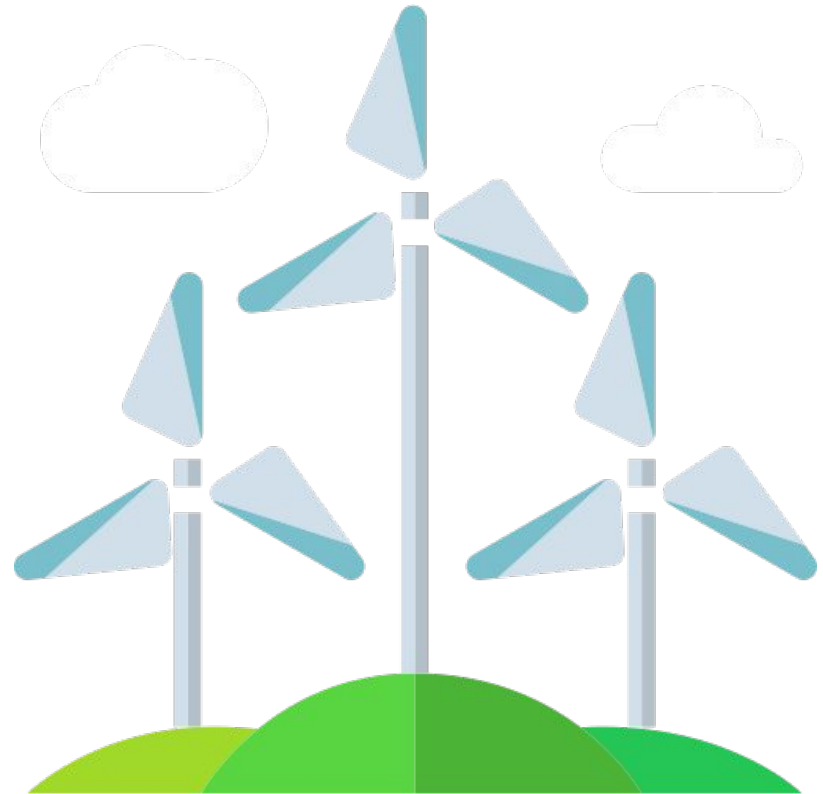
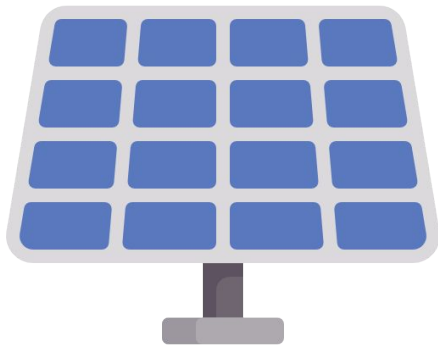
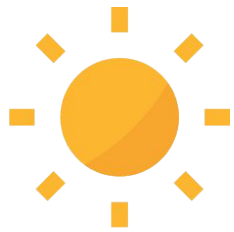
Savings compared to Last Resort Service cannot be guaranteed.

Goal: Price Stability



Fixed Rate for 12 to 36+ months

Goal: Use & Support New Renewable Energy



Goal: Expand Consumer Choice

National Grid
Last Resort
Service

Third Party Offers

Community Choice Aggregation Program

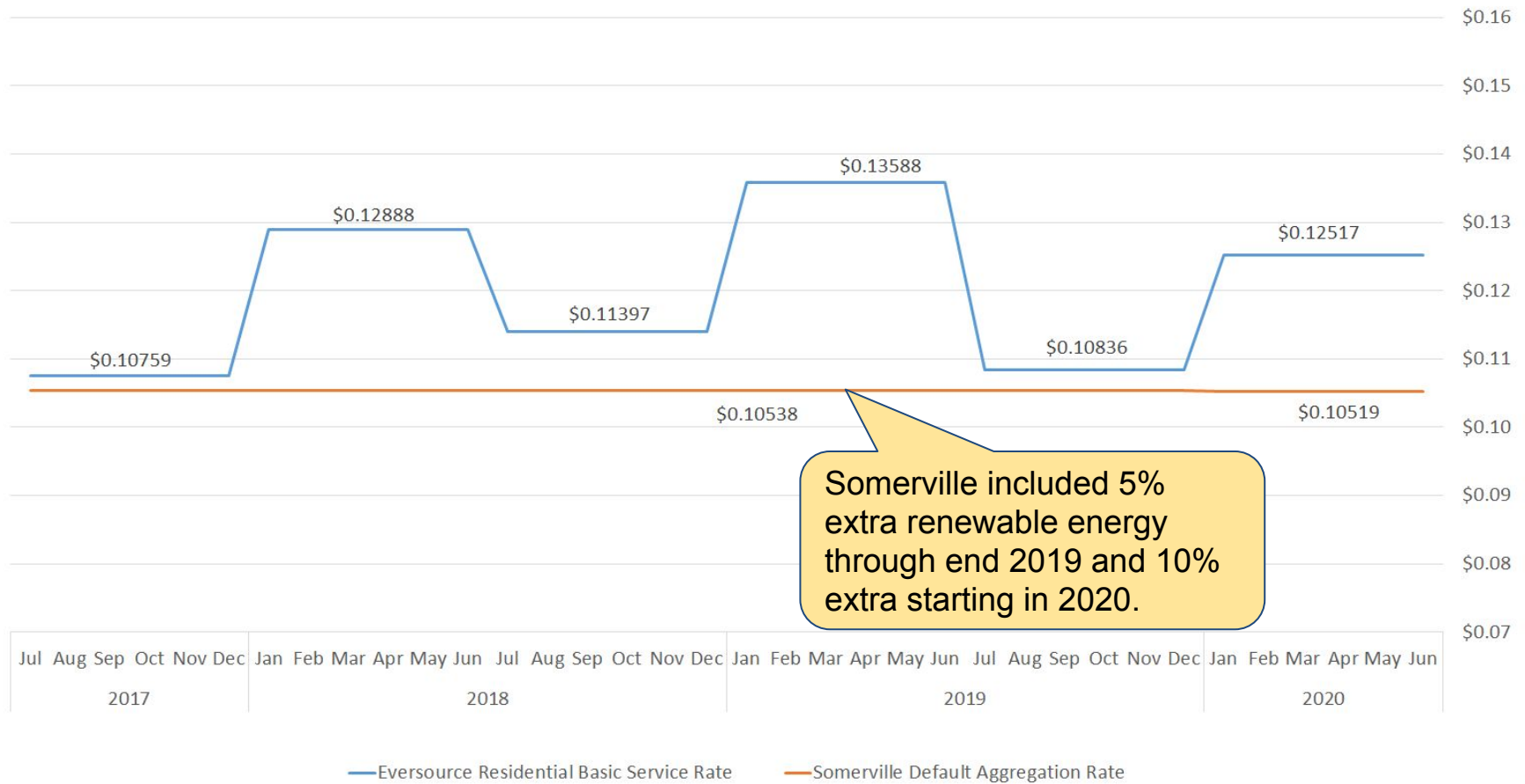
CEA Standard
product

CEA 100% product
(optional)

CEA Basic product
(optional)

Example: Somerville, MA

Somerville Local Green (5%/10%) vs Eversource Basic Service Residential Rate



Somerville included 5% extra renewable energy through end 2019 and 10% extra starting in 2020.

Savings compared to utility Last Resort Service cannot be guaranteed.

Participant Experience

- Voluntary participation with automatic enrollment
 - No penalty or fee to leave the program, ever!
 - Leave before the program begins or anytime during
 - Customers who have not chosen a third party supplier
- National Grid continues to handle billing and maintenance (e.g. power outages)
- Does not affect net metering or any low-income discount rates